



# Ironshore Wholesale

## 2021 new business successes (all regions)

### 3<sup>rd</sup> quarter

#### Excess liability

Construction			
Operations	State	Layer	Premium
Interior commercial renovation contractor	NY	\$10M x \$10M	\$205K
Commercial general contractor (GC)	NY	\$4M x \$10M	\$25K
Owner/GC project specific renovation and rehab public housing properties	NY	\$15M p/o \$30M x \$65M	\$100K
Commercial GC in DC - no residential and no NY work	PA	\$15M x \$20M	\$35K
Carpentry and painting contractor	PA	\$4M x \$5M	\$25K
Wrap - construction of an arena	CA	\$25M x \$100M	\$315K
Project specific - construction of hotel & convention center	TX	\$10M x \$90M	\$55K
Special trade contractor	TX	\$5M x \$5M	\$175K

All Other			
Operations	State	Layer	Premium
Higher education/public university	KY	\$10M x \$30M	\$80K
Higher education/private university	CT	\$10M x \$30M	\$575K
Ski resort	CA	\$5M x \$30M	\$15K
Franchised auto dealership	NY	\$10M x \$10M	\$75K
Parking company	OH	\$10M x \$39M	\$55K
Commercial LRO- warehouses	NY	\$10M x 45M	\$25K
Water heater manufacturer	PA	\$5M x \$15M	\$100K
Safety clothing manufacturer	TN	\$5M x \$5M	\$320K
Real Estate - market rate apartments	CA	\$10M x \$10M	\$25K
Trailer body manufacturer	TX	\$15M p/o \$25M x \$100M	\$75K

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